



E-BOOK

THE SECRET OF AMAZING LEADERSHIP

TURN HABITS INTO LEADERSHIP EFFECTIVENESS

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LEADERSHIP HABIT

#1

MAINTAIN A POSITIVE MINDSET

“Your personal attitude is a huge part of the energy you inject into your team and the organization. If you aren’t injecting positive, supportive and encouraging thoughts and actions into the workplace, it is far less likely that others will either.”

– Kevin Eikenberry, leadership and management expert.



LEADERSHIP HABIT

#2

EMPOWER YOUR STAFF WITH AUTONOMY

“Your role is to encourage and support the decision-making environment, and to give employees the tools and knowledge they need to make and act upon their own decisions. By doing this, you help your employees reach an empowered state.”

– Marshall Goldsmith, leadership coach.



LEADERSHIP HABIT

#3

CHALLENGE YOUR TEAMS

“In my experience, most leaders are trying to combine a mix of challenge and support to get the best out of their teams. Achieving this balance is never easy, and is specific to each individual. But in the end, growing others is a worthwhile effort for both noble and self-interested reasons. It’s personally rewarding to help others accomplish more than they’d thought possible. - Kristi Hedges, executive coach and leadership development consultant.



LEADERSHIP HABIT

#4

FOCUS ON THE BIG PICTURE

“Not only should the company’s vision and mission align with day-to-day activities of employees, it’s the leader’s job to keep the focus top down and ensure that the direction is aligned with motivation and company culture. These alignments and a spotlight on process can also help prevent silos and turn dysfunction into function.” – Holly Rollins, entrepreneur and president of 10x digital.



LEADERSHIP HABIT

#5

COMMUNICATE WITH EMPLOYEES ON A REGULAR BASIS

“How do the best leaders motivate and inspire their people? Through clear communication. How do the best organizations promote discipline, accountability and strategic alignment? With clear communication. And, how do market leaders sell their products and services? With compelling ads and marketing campaigns — in sum, by clear communication.” — Lee Froschheiser, president and CEO of Map Consulting.



LEADERSHIP HABIT

#6

IMPROVE AND CONTINUALLY DEVELOP YOUR SKILLS

“The mind is just like a muscle - the more you exercise it, the stronger it gets and the more it can expand.”

— Idowu Koyenikan, *Wealth for All: Living a Life of Success at the Edge of Your Ability.*

SUMMARY

L = Look & Listen

E = Emotional bonding

A = Awareness

D = Doing

E = Empowerment

R = Responsibility

S = Synchronicity

“Leadership is the capacity to translate vision into reality.”

— Warren Bennis

About me

Somesh Chablani is a Senior Executive and a Global Leader with 25+ years of rich experience in services, operations, sales and business development.

Effective in Customer Success, Sales Leadership, Business Development, Relationship Management, Strategy & Innovation, P&L & revenue growth, Organizational Value Delivery.



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